

MALCOLM
LOGISTICS

INTERMODAL SOLUTIONS



**One of the UK's leading providers
of third-party logistics services**

INTERMODAL SOLUTIONS OUR NETWORK

Practical Solutions, Successful Partnerships

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Focused on Intermodal Solutions, we offer fully integrated **Road, Rail, Warehousing** and **Bonded Warehousing** services throughout the UK where our reputation and reach continues to grow.

Map Key	
Main Rail Network	--- --
Wider Rail Network	- - - -
Main Road Network	————
WHM DC Centre	● (Yellow)
WHM Rail-linked DC	● (Green)
Major Cities	● (Black)



FOR MORE INFORMATION CONTACT:

HEAD OFFICE Block 20, Newhouse Ind. Est., Old Edinburgh Road, Newhouse ML1 5RY.

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CURTAINSIDE TRAILER

Overall Height	4.50m - 4.66m
Trailer Width	2.55m
Trailer Length	13.70m - 15.65m
Volume	26-30 Pallets



WALKING FLOOR TRAILER

Overall Height	4.55m - 4.78m
Trailer Width	2.55m
Trailer Length	13.60m - 14.60m
Volume	112m ³ - 121.4m ³



RIGID

Overall Height	3.84m
Trailer Width	2.55m
Trailer Length	8.53m
Volume	16 Pallets



SWOP BODY

Overall Height	4.49m
Trailer Width	2.55m
Trailer Length	13.70m
Volume	26 Pallets



SKELETAL TRAILER

Trailer Height	1.6m
Trailer Width	2.55m
Trailer Length	13.20m - 15.65m



INTERMODAL BOX

Overall Height	4.20m - 4.49m
Trailer Width	2.55m
Trailer Length	13.70m - 15.65m
Volume	26-30 Pallets

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ROAD TRANSPORT SOLUTIONS

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Malcolm Logistics operate innovative and cost effective road transport and distribution solutions, servicing a wide range of products, sectors and industries.

Through a comprehensive network of 7 day/24 hour control centres, our Traffic Planners work closely with our customers and their customers in turn, to schedule vehicle movements to meet daily demands.

They are supported in their role by high-specification Traffic Management Systems (TMS), which have resulted in systematic management of driver and vehicle operations.



This approach to traffic management has not only provided consequential benefits for Malcolm Logistics but also to our customers and the environment.

“ As a result of our efficiency and well-managed operations, our customers enjoy unquestionable reliability and peace of mind. More reasons to trust Malcolm Logistics! ”

Malcolm Logistics' Road Transport Solutions include -

- Strategically placed distribution hubs, seamless links into rail and ports
- Extensive advanced fleet with real-time track and trace
- Investment in specialist walking floor trailer fleet designed to our own high spec
- Dedicated account management supported by excellent communications
- End to end scanning, flexible customer interface solutions
- Committed to reducing our carbon footprint and impact on the environment
- Investment in longer length trailers allowing our customers more flexibility
- Integrated intermodal solutions including the 50ft container
- 24/7/365 flexible, innovative, customer focused service

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INTERMODAL INNOVATION THE 50' CONTAINER

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Malcolm Logistics' 50' Big Box Container is set to revolutionise the way goods will be moved in the future. In parallel, we have also engineered a versatile new Trailer which is easily and safely extended to accommodate our new super-sized containers.

Now our customers have the facility to move 15% more freight per journey (over the largest available conventional container). And, by using a combination of our eco- friendly Road and Rail Services, we are able to achieve a 13% reduction in CO2 emissions per pallet.

Malcolm Logistics' Big Box and Trailer innovations could make the difference to your business, from both financial and green perspectives.

“ Our most recent response is dynamic, and will, in our opinion, prove to be a Game Changer within our industry. ”

Some Useful Facts

- Malcolm's new 50' Container will accommodate 30 pallets of goods (4 more than a 45' Container)
- Malcolm Group are committed participants in the Government's 10 year "Long Trailer Trial" and have allocated 101 trailer lengths at 15.65 mtrs and 34 at 14.6 mtrs for this purpose
- The current Megafret type Rail Wagon will easily accommodate container lengths of 50' [15.24 m] maximum

Trailer Compliance

- Our new trailer, in its road legal condition, laden with a 45' container, is fully compliant with Construction and Use Regulations
- By embracing the latest steer axle technology, we meet the turning circle requirements defined in C & U Regulations and the Longer Trailer Trial Technical Requirements
- In its 50' position our new trailer meets the requirements of the Road Vehicle Lighting Regulations

Malcolm Group are members of the Freight Transport Association's Logistics Carbon Reduction Scheme and 5* members of the Eco Stars Scheme.

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INTERMODAL INNOVATION THE 50' CONTAINER

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Economy Example

WHM Grangemouth – Daventry = 330 rail miles @ 0.8mpg. 412.5 gallons / 1875 litres gas oil

Total direct Greenhouse Gas emissions for Gas Oil per litre = 2.93kgs

Total emissions for journey = 5493.75kgs CO2e @ 936 pallets = 5.86kgs

CO2e per pallet @ 1080 pallets = 5.08kgs

CO2e per pallet = 13.3% further reduced using our longer length container

2013 Guidelines to Defra / DECC's GHG Conversion Factors

CO2e comprises the effect of CO2, CH4 [methane] and N2O [nitrous oxide] combined



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MALCOLM LOGISTICS

SPECIALIST EQUIPMENT SOLUTIONS

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Our walking floor trailer fleet is designed to our own unique high specification, providing a versatile, practical and reliable resource, with which to service the multi-operational needs of our customers.

Key features of our walking floors -

- 106 m³ and 112 m³ capacity aluminium bodies
- 2.95 metre internal height access for high volume palletised products
- 7 tonne rated floor allowing direct FLT access for loading palletised products
- Load weight indicator system linked to in-cab diagnostics display
- Wireless remote controlled walking floor
- Remote controlled electric roof sheets
- Load inspection windows

All our vehicles are fitted with the internet based Falcon Tracking System, providing real-time control, management and accountability of our fleet. Aligned to our modern traffic planning technology, this allows us to meet the demands of our customer base, 24/7 and 365 days of the year.

Due to their versatile design, we are able to deliver the following benefits -

- High cubic volume load movements
- Significant payloads up to 27 metric tonnes
- Reduced road journeys
- Cost efficiencies to our customer
- Significant reductions in CO₂ emissions

Safety features of our walking floors -

- Magic eye load / unload safety system
- Haldex EBS braking system with Rollover Prevention System

For operator and operational efficiency, electric roof sheet systems have been introduced to minimise operator interaction and working at height on the trailer.



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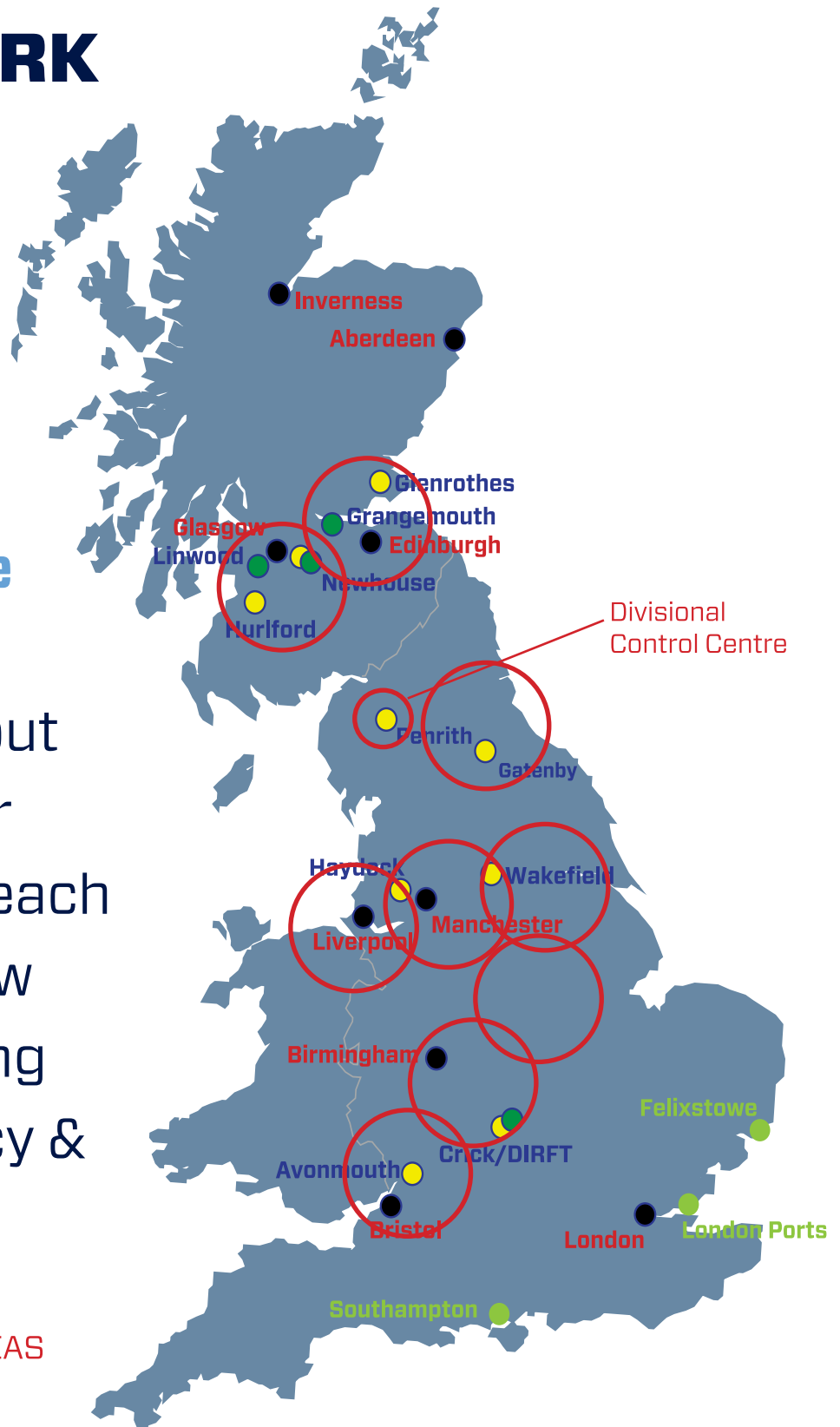
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OUR NETWORK

Providing practical solutions for our clients within the **Biomass, Waste and Recycling Sector** throughout the UK where our reputation and reach continues to grow steadily, delivering service, efficiency & reliability.

 KEY OPERATIONAL AREAS



SPECIALIST EQUIPMENT OPERATIONAL APPLICATION

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Our walking floor fleet consists of purpose built trailers, providing operator friendly equipment, suitable for the carriage of a broad range of loose bulk materials and palletised products.

We are a progressive and ambitious organisation, with a mission within the Recycling and Waste Industry, to increase and sustain growth within the sector, whilst continuing to deliver essential values based on -

Key features of Malcolm Logistics' Specialist Equipment operations are -

- Excellent service
- Quality of service
- Reliability
- Excellent communications
- Understanding our customers' needs
- Maintaining efficiency

“ Malcolm Logistics has an outstanding track record in providing practical solutions to businesses throughout the UK. ”

Our skilled workforce are trained in all aspects of the sector's operations, proven through industry acknowledged certification and continual assessment via our in-house accredited Training Department, supported by our Health and Safety Department.



The combination of our professional workforce, strong management values, multi-functional equipment and innovative design, are proven across a broad range of customers and products, allowing us to provide and maintain the finest services for both.

Practical Solutions, Successful Partnerships

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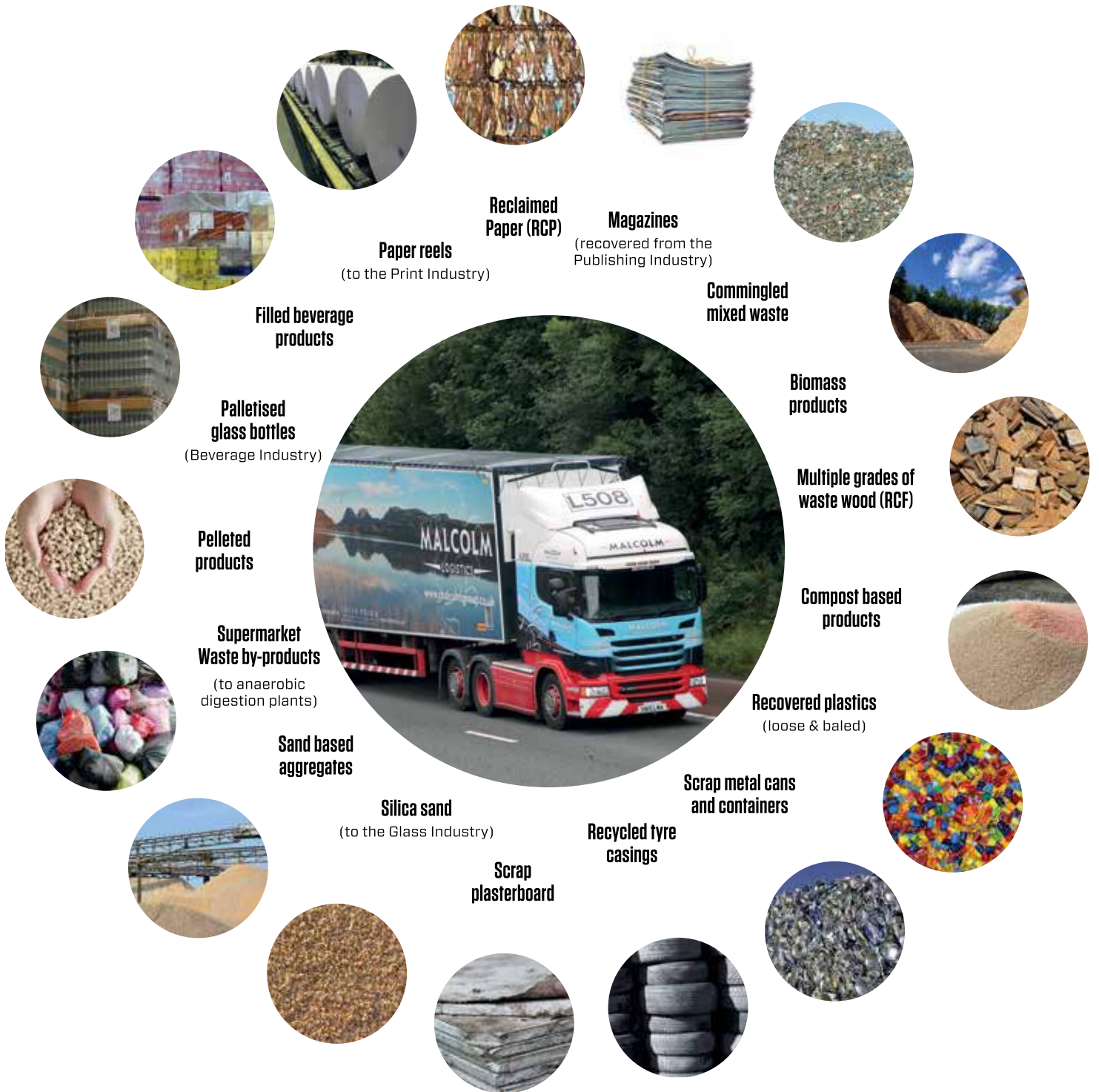
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WAREHOUSING SOLUTIONS

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Malcolm Logistics provides a 24/7, 365 days per year warehousing operation, across 10 locations in Central Scotland, Lancashire, Yorkshire, Avonmouth and Northamptonshire. Providing over 5 million sq ft of shared user warehousing including Bonded and BRC certification across our sites.



Malcolm Logistics also manages considerable warehousing activities at numerous customer locations throughout the UK.

We understand the importance of balancing supply with demand and have invested heavily in market-leading Warehouse Management Systems, to provide customers with real-time visibility of our warehouse operations.

Malcolm Logistics' Warehousing Solutions include -

- Flexible warehouse storage comprising -
 - Over 5 million sq ft of warehousing space
 - Over 1.5 million sq ft of managed third party warehousing
- Rail-linked warehousing at key locations
- Block, stow and racked solutions, cross docking and case picking
- Bonded and cask warehousing
- Real-time stock reporting and pallet traceability
- State-of-the-art facilities with World Class WMS
- BRC certified across our network of sites
- Secondary Distribution operation available at key locations
- Re-working service preparing promotional packaging, re-configure or re-work products at selected locations
- Managing considerable warehousing activities at numerous customer locations throughout the UK

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WAREHOUSING SOLUTIONS

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Beer Kegs



Cans



Confectionery



Dry Goods



Palletised Glass Bottles



Flooring



Cased Goods Racked



Paper



Spirit Casks



Cased Goods Blocked



Crates

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BONDED WAREHOUSING SOLUTIONS

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Malcolm Logistics is amongst the largest third-party operators of Bonded Warehousing in the UK, with seven customs compliant bonded facilities within our warehouse portfolio.

This provides in excess of 1.2 million square feet of modern Bonded Warehousing, supported by our ongoing investment in HMRC approved IT systems.

We offer block, stow and rack solutions together with other value-added services, such as copack and re-work, at each site. And, with three of our warehouses having direct rail links, we provide speedy links within the UK and to Europe.



Key features of our Bonded Warehousing operations are -

- Rail-side Warehousing
 - Grangemouth
 - Linwood
 - DIRFT
- Shared user facilities
- 7 Customs compliant Bonded facilities
- Racked and block stack capacities
- Cross docking
- Case picking
- Cask storage

“ Our distribution operation services many “blue-chip” customers nationwide. ”

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Cased Rework



Beer Kegs



Cased Goods Blocked



Cased Goods Racked



Spirit Casks

Merchandising Units Rework

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SECONDARY DISTRIBUTION SOLUTIONS

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Malcolm Logistics' Secondary Distribution operation is based at our Newhouse centre, a facility comprising 450,000 sq ft of warehousing and 150,000 sq ft of modern Bonded Warehousing, from which our own secondary distribution fleet provides a daily service to our many "blue-chip" customers, nationwide.

On arrival at our distribution centre, pallets are processed through our Warehouse Management System (WMS) and are picked for the customer, as required, on a 'FIFO' basis (First In - First Out), ensuring the oldest stock is distributed as a priority.

Shipments, varying from one case to multi SKU's, are loaded onto our specialist vehicles by our experienced forklift drivers for final delivery. And, using our sophisticated data capture and reporting techniques, our customers have access to real-time stock visibility and the ability to make real-time decisions across their supply chain.

This integrated approach has proven to be a business critical tool for our customers.

Key features of Malcolm Logistics' Secondary Distribution operations are -

- Full and Part-load logistics solutions available at key locations
- Rail solutions at selected locations
- Contract packing at selected locations
- Cross docking services



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REWORKING SOLUTIONS

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Modern purpose built warehouse solutions are driven with environmental pressures to shorten supply chains and reduce cost.

Malcolm Logistics can offer all types of re-work, including quality checks and inspections plus contract packing onsite, at our two fully licensed and BRC certified storage, distribution and contract packing centres at Grangemouth and Newhouse.

By avoiding the need to relocate stock to and from third-party sites, these activities can be both cost effective and time efficient. The end result is an enhanced service.

“ This integrated approach has proven to be a business critical tool for our customers. ”



Our services include:

- Luxury Gift Packing
- Wet & Self Adhesive Labelling
- Decant of Spirit
- Case/Carton Assembly
- Inspection
- Merchandising Units

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SUPPLY CHAIN OUTSOURCING

Practical Solutions, Successful Partnerships

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Our core competence is providing Integrated Warehousing and Transportation services that can be scaled and tailored to each customer's needs.

These bespoke solutions are designed to reduce and automate every step of the supply chain process, helping us streamline our customers' logistics operations.

Utilising our Warehouse Management System (WMS) and Traffic Management System (TMS), we provide end-to-end control and visibility of all products in the supply chain. These systems fully integrate with all major manufacturing, MRP and ERP platforms including SAP.

We also employ in-house supply chain integration tools to develop links with customer systems, enabling the highest quality of collaboration within the supply chain. As a result, several of our customers have placed their entire supply chain operations into our control.

Our expertise enables the delivery of a quality service, faster cycle times, leaner processes, consequential cost savings and peace of mind, freeing our customers to concentrate on their own core business activities.



Key features of Malcolm Logistics' Supply Chain Outsourcing solution are -

- Tailored to each customer's needs
- Streamlined logistics operations
- Control and visibility of all products within the supply chain
- Reduction and automation of every step of the supply chain process

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RAIL TRANSPORT SOLUTIONS

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We now operate 24 trains each week, handling over 30,000 units per year. Our 7 day rail routes provide reliable daily and overnight transit services between the following locations:

- Crick (DIRFT) > Grangemouth > DIRFT
- Crick (DIRFT) > Mossend > DIRFT

We cover the equivalent of 9 million road miles by rail, and in 2016 our trains arrived at their destination 98% on time, offering an excellent level of service and reliability compared to a similar road journey.

Malcolm Rail offers customers many additional advantages, particularly at a time of increasing environmental consciousness. In addition to the significant CO2 savings which rail normally offers, we introduced the UK's first 50' intermodal container in 2014, moving additional cargo volume for the retail market with improved environmental benefits.

Our daily intermodal services form the backbone of Anglo Scottish rail distribution for UK retailers. Fast and efficient rail distribution is what we deliver to the demanding world of time sensitive store and DC operations.

Since commencing rail operations in 2001, we have handled in excess of 300,000 rail units on our services. Our experience in rail and the wider logistics sector has allowed us to evolve to meet ever challenging performance targets and remove any mystique of using rail for the wider community.

Our rail product offers the advantage of environmental benefits, yet retains a one-stop shop opportunity by being part of the wider Malcolm Logistics operation. Rail can be integrated into a wider intermodal strategy or provide the basis of a strong standalone relationship.

We operate a substantial fleet of container units, along with curtainside swopbodies which enable us to handle a large variety of cargo and deliver straight to your door.

Malcolm Logistics' Rail Transport Solutions include -

- 2016 containers railed - over 30,000 units north and south
- Part load pallet solutions available
- Day one collections for day two deliveries northbound and southbound
- Our rail transit times allow pm collections and early am next day deliveries
- Experienced in - hanging garment clothing, retail goods, foodstuffs, soft drinks, building materials, DIY products, paper reels
- Modern lifting fleet is deployed at all locations
- Curtainside loading options
- 50' options

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RAIL TRANSPORT SOLUTIONS

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Environmental sustainability is a significant benefit of using railfreight. Rail produces 80% less Carbon Dioxide, 20% less Carbon Monoxide, 5% less Fine Particulate and 10% less Volatile Organic Compounds per tonne carried compared with road transport.

Direction	Routes	Services	Transit	Normal Cut-Off	Collect From
WEEKDAYS					
NORTH	DIRFT to Grangemouth	7 Days	Overnight	20:30	07:00
NORTH	DIRFT to Mossend	5 Days	Overnight	17:00	02:30
SOUTH	Grangemouth to DIRFT	7 Days	Overnight	17:30	05:00
SOUTH	Mossend to DIRFT	5 Days	Day	04:30	17:00
WEEKENDS - Grangemouth Service					
SATURDAY					
NORTH	DIRFT to Grangemouth	7 Days	Day	09:30	23:00
SOUTH	Grangemouth to DIRFT	7 Days	Day	08:00	23:00
SUNDAY					
NORTH	DIRFT to Grangemouth	7 Days	Overnight	20:00	07:00
SOUTH	Grangemouth to DIRFT	7 Days	Overnight	13:00	08:30

Our scheduled services offer high speed transit for an increasing amount of time sensitive deliveries. Often over 80% of the cargo handled is on its way to a delivery point within an hour of the train arriving. Our experienced Rail Team will evaluate your inbound and outbound traffic flows and advise on integrating rail on a dedicated or shared user basis.

Environmental sustainability is a significant benefit of using railfreight. Rail produces 80% less Carbon Dioxide, 20% less Carbon Monoxide, 5% less Fine Particulate and 10% less Volatile Organic Compounds per tonne carried compared with road transport.

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RAIL TERMINAL MANAGEMENT

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MalcolM Rail commenced its operations with Terminals at Grangemouth and Linwood (Elderslie). These locations offer full intermodal services linking road, rail and warehouse services and form part of our expanded Rail network, which today includes Daventry International Rail Freight Terminal (DIRFT) - the largest single inland rail freight terminal in the UK.

Our DIRFT hub has proven pivotal to the expansion of domestic intermodal operations in the UK including our rail-linked warehousing services, which combine to provide the quickest links to major destinations within the UK and to Europe.

DIRFT currently handles trains for major Freight Operating Companies such as DB Cargo, Direct Rail Services, Freightliner and GB Railfreight, moving container volumes of around 175,000 units per annum.

A modern lifting fleet is deployed at DIRFT to handle an ever increasing traffic volume.

Our rail terminal and container activities throughout the UK are managed and monitored using our Integrated Container Terminal Management System.

This provides our customers with complete visibility of their freight within MalcolM Rail's control and facilitates common data interfaces with all shipping lines.

Inland terminals form a strategic part of many UK supply chains. Holding cargo closer to the ultimate delivery point facilitates a quicker response to delivery demands and also allows greater utilisation of the road fleet, by enabling multiple deliveries to be made by the same vehicle, on the same day.



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ELDERSLIE RAIL FREIGHT TERMINAL

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MalcolM Logistics developed and operate an intermodal rail freight terminal at Elderslie, which is to the South West of Glasgow. The terminal is less than 4 miles from Glasgow Airport.



**EAST AVENUE, LINWOOD,
RENFREWSHIRE, SCOTLAND**

Facilities

- Hardstanding - 7 acres
- Sidings - 2 @ 622 metres
- Accommodation - Gatehouse and Messing Building
- Lifting Equipment - Reachstacker
- Container storage facilities
- Container Repair Facilities



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WEEKDAYS					
NORTH	DIRFT to Grangemouth	7 Days	Overnight	20:30	07:00
NORTH	DIRFT to Mossend	5 Days	Overnight	17:00	02:30
SOUTH	Grangemouth to DIRFT	7 Days	Overnight	17:30	05:00
SOUTH	Mossend to DIRFT	5 Days	Day	04:30	17:00
WEEKENDS - Grangemouth Service					
SATURDAY					
NORTH	DIRFT to Grangemouth	7 Days	Day	09:30	23:00
SOUTH	Grangemouth to DIRFT	7 Days	Day	08:00	23:00
SUNDAY					
NORTH	DIRFT to Grangemouth	7 Days	Overnight	20:00	07:00
SOUTH	Grangemouth to DIRFT	7 Days	Overnight	13:00	08:30

Our scheduled services offer high speed transit for an increasing amount of time sensitive deliveries. Often over 80% of the cargo handled is on its way to a delivery point within an hour of the train arriving. Our experienced Rail Team will evaluate your inbound and outbound traffic flows and advise on integrating rail on a dedicated or shared user basis.

Environmental sustainability is a significant benefit of using railfreight. Rail produces 80% less Carbon Dioxide, 20% less Carbon Monoxide, 5% less Fine Particulate and 10% less Volatile Organic Compounds per tonne carried compared with road transport.

FOR MORE INFORMATION CONTACT:

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MALCOLM LOGISTICS